

2004 Long-Term Care Rate Guide
Premium Rate Increase History Section
History For Companies NOT Offering New Business In California

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC - 9312	1990-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	GHC - 9388	1991-1992	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	GHC - 9391	1991-1992	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ	CA	AZ	10%	10%	07/08/2004	10/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ	CA	AZ	15%	15%	06/01/1993	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AR	15%	15%	06/01/1993	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	10%	10%	07/16/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	15%	15%	06/01/1993	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		FL	15%	15%	06/01/1993	

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		GA	15%	15%	06/01/1993	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		ID	10%	10%	07/07/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IL	15%	15%	06/01/1993	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IN	15%	15%	06/01/1993	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		LA	15%	15%	06/01/1993	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MO	15%	15%	06/01/1993	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ	CA	AZ	10%	10%	07/08/2004	10/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ	CA	AL	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ	CA	AL	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AZ	15%	15%	03/15/1995	03/15/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AZ	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AL	25%	25%	10/16/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AR	25%	25%	09/19/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AR	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AR	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AZ	25%	25%	08/06/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AZ	10%	10%	07/08/2004	10/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CA	25%	25%	12/19/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CA	15%	15%	02/15/1995	02/15/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	25%	15%	12/17/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	15%	15%	07/01/1995	07/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	10%	10%	07/16/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		FL	15%	15%	07/01/1993	07/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		FL	15%	15%	03/01/1995	03/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		GA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		GA	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IA	15%	15%	02/15/1995	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IA	15%	15%	06/01/1993	06/01/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		ID	10%	10%	07/07/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		ID	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		ID	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IL	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IL	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IL	25%	25%	11/01/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IN	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IN	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IN	25%	25%	07/01/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		KY	15%	15%	12/17/2001	06/05/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		KY	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		KY	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		LA	15%	15%	03/01/1995	03/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		LA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		LA	25%	25%	01/24/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MA	10%	10%	07/12/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MA	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MA	25%	25%	05/28/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MD	15%	15%	02/15/1995	02/15/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MD	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MI	25%	25%	09/15/2003	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MI	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MI	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MO	25%	25%	01/24/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MO	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MO	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MS	10%	10%	07/20/2004	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MS	25%	25%	09/19/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MS	15%	15%	02/15/1995	02/15/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MS	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MT	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MT	25%	25%	03/21/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MT	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NE	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NE	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NE	25%	25%	02/20/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NH	15%	15%	03/01/1995	03/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NH	25%	25%	09/25/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NH	15%	15%	06/01/1993	06/01/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NM	25%	25%	01/15/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NM	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NM	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OH	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OH	25%	25%	06/11/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OH	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OK	15%	15%	09/26/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OK	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OK	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OR	10%	10%	07/14/2004	10/01/2004

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OR	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OR	25%	25%	10/02/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OR	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		PA	25%	25%	09/24/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TN	15%	15%	07/10/1995	07/10/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TN	25%	25%	10/29/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TN	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TX	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TX	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TX	25%	25%	11/21/2002	06/05/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		UT	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		UT	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		VA	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		VA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		VA	25%	25%	02/07/2002	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		VT	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		VT	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WV	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WV	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WV	25%	25%	01/31/2002	06/05/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WY	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WY	25%	25%	10/12/2001	06/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WY	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WY	10%	10%	06/16/2004	08/25/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ	CA	CA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		KY	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AL	25%	25%	10/16/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AR	25%	25%	09/19/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AZ	25%	25%	08/06/2002	06/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AZ	10%	10%	07/08/2004	10/20/2004

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CA	25%	25%	12/09/2003	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	25%	15%	12/17/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	10%	10%	07/16/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		ID	10%	10%	07/07/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IL	25%	25%	11/01/2001	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IN	25%	25%	07/10/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		KY	15%	15%	12/17/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		LA	25%	25%	01/24/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MA	10%	10%	07/12/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MA	25%	25%	05/28/2002	05/15/2003

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MI	25%	25%	09/15/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MO	25%	25%	01/24/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MS	25%	25%	09/19/2001	06/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MS	10%	10%	07/20/2004	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MT	25%	25%	03/21/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NE	25%	25%	02/20/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NH	25%	25%	09/25/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NM	25%	25%	01/15/2002	04/25/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OH	25%	25%	06/11/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OH	15%	15%	06/01/1993	06/01/1993

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OK	15%	15%	09/26/2001	06/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OR	10%	10%	07/14/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OR	25%	25%	10/02/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		PA	25%	25%	09/24/2001	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TN	25%	25%	10/29/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TN	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TX	25%	25%	11/21/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TX	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		VA	25%	25%	02/07/2002	06/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WV	25%	25%	01/31/2002	05/15/2003

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WV	25%	25%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WY	25%	25%	10/12/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WY	10%	10%	06/16/2004	08/25/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ	CA	AZ	20%	20%	03/15/1993	03/15/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		AR	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CA	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		CO	20%	20%	07/10/1995	07/10/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		DC	20%	20%	02/15/1995	02/15/1995

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		DC	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		DE	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		DE	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		FL	20%	20%	03/01/1995	03/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		FL	15%	15%	07/01/1993	07/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IA	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		ID	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		ID	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IL	20%	20%	02/15/1995	02/15/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IL	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IN	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		IN	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		KY	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		KY	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MA	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MD	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MD	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MI	20%	20%	02/15/1995	02/15/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MI	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MO	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MO	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MS	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		MS	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NE	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NE	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NH	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NH	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NM	20%	20%	02/15/1995	02/15/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		NM	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OH	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OH	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OK	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		OK	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		SC	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		SC	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TN	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TN	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TX	15%	15%	06/01/1993	06/01/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		TX	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		UT	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		UT	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		VA	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		VA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WY	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 8	1989-1993	Pioneer Life Insurance Co.	1997	Group	COMP-NTQ		WY	20%	20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC - 9193	1988-1990	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	GHC - 9392	1991-1992	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ	CA	AL	25%	25%	10/16/2001	05/15/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ	CA	CA	10%	10%	06/30/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AR	25%	25%	09/19/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	08/06/2002	06/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	12/19/2001	04/10/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	15%	15%	12/17/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	11/01/2001	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	25%	25%	07/01/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	12/01/2002	04/10/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	25%	25%	01/24/2002	04/10/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MA	10%	10%	07/12/2004	10/01/2004

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MA	25%	25%	05/28/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	09/15/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	01/24/2002	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MS	25%	25%	09/19/2001	06/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MS	10%	10%	07/20/2004	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MT	25%	25%	03/21/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	02/20/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NH	25%	25%	09/25/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	25%	25%	01/15/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	25%	25%	06/11/2002	05/20/2003

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OK	15%	15%	09/26/2001	06/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OR	25%	25%	10/02/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OR	10%	10%	07/14/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		PA	25%	25%	09/24/2001	05/10/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	25%	25%	10/29/2001	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	11/21/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	02/07/2002	06/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		WV	25%	25%	01/31/2002	05/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		WY	10%	10%	06/16/2004	08/25/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		WY	25%	25%	10/12/2001	05/15/2003

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 5	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	15%	15%		
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 5	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	15%	15%		
WASHINGTON NATIONAL INSURANCE COMPANY	GHC720 5	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	15%	15%		
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9086	1987-1988	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ	CA	CA	10%	10%	06/30/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		WY	10%	10%	06/16/2004	08/25/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC919 2	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ	CA	CA	10%	10%	06/30/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC920 4	1989-1991	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ	CA	CA	10%	10%	06/30/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ	CA	AZ	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ	CA	AZ	25%	25%	12/01/1999	12/01/1999

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ	CA	AZ	30%	30%	03/15/1995	03/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AR	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	04/19/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	02/03/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	04/09/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	04/23/2004	07/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	12/19/2001	02/15/2002

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	01/01/2000	01/01/2000
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	05/07/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	12/19/2001	02/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	30%	30%	06/05/1995	06/05/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	04/02/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	10/29/2001	01/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	30%	30%	03/01/1995	03/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	03/04/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	01/15/2000	01/15/2000

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	15%	15%	07/01/1993	07/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	25%	20%	07/06/2004	11/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	25%	20%	05/16/2003	09/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA		20%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IA	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IA	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IA	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		ID	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		ID	25%	25%	11/01/1999	11/01/1999

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		ID	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	06/27/2003	10/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	05/03/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	25%	25%	04/17/2003	07/01/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	04/25/1996	04/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	06/01/2000	06/01/2000
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	06/28/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	10/29/2001	02/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	25%	15%	03/14/2003	08/25/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	30%	30%	03/01/1995	03/01/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	25%	25%	11/15/1999	11/15/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	30%	30%	05/10/1996	05/10/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	25%	25%	02/05/2002	04/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MD	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	02/27/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	05/14/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	30%	30%	02/15/1995	02/15/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	04/06/2004	07/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	04/17/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	09/24/2001	12/15/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MS	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MS	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MS	25%	25%	09/11/2001	03/25/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MS	30%	30%	02/15/1995	02/15/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MS	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MT	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MT	25%	25%	02/26/2002	05/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MT	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MT	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	07/12/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	15%	15%	06/01/1993	06/01/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	03/05/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NH	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	25%	25%	04/29/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	25%	25%	02/01/2000	02/01/2000
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	18%	18%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	25%	25%	03/06/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	25%	25%	11/01/1999	11/01/1999

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OK	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		SC	25%	25%	11/15/1999	11/15/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		SD	25%	25%	02/01/2002	04/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		SD	30%	30%	03/01/1995	03/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		SD	15%	15%	06/15/1993	06/15/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	25%	25%	02/13/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	25%	25%	10/29/2001	01/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	30%	30%	03/01/1995	03/01/1995

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	30%	30%	04/25/1996	04/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	04/15/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	07/02/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	04/02/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	01/30/2002	03/20/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	01/24/2003	07/31/2003

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VT	25%	25%	11/12/2001	03/20/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		WV	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		WV	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC926 4	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		WV	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 0	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	04/19/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 0	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	04/23/2004	07/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 0	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	05/07/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 0	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	25%	20%	07/06/2004	11/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC927 0	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	05/03/2004	10/01/2004

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC9270	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	06/28/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC9270	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	05/14/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC9270	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	07/02/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC9270	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	04/02/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC9311	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ	CA	AZ	30%	30%	03/15/1993	03/15/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC9311	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC9311	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	02/03/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC9311	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	04/19/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC9311	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	12/01/1999	12/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC9311	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	30%	30%	05/25/1996	05/25/1996

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	12/19/2001	02/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	30%	30%	02/15/1993	02/15/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	04/23/2004	07/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	04/09/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	01/01/2000	01/01/2000
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	04/02/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	05/07/2004	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	05/07/2004	08/01/2004

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	12/19/2001	02/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	30%	30%	04/25/1996	04/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	30%	30%	07/01/1995	07/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	03/04/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	30%	30%	05/10/1996	05/10/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	15%	15%	07/01/1993	07/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	01/15/2000	01/15/2000
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	10/29/2001	01/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	30%	30%	03/01/1995	03/01/1995

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA		20%	05/10/2000	05/10/2000
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	25%	20%	05/16/2003	09/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	25%	20%	07/06/2004	11/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	30%	30%	03/01/1995	03/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	30%	30%	05/10/1996	05/10/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IA	25%			
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IA	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IA	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IA	15%	15%	06/01/1993	06/01/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IA	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		ID	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		ID	25%			
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		ID	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		ID	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		ID	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	09/24/2001	12/05/2001

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	05/03/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	06/27/2003	10/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	25%	25%	04/17/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	25%	15%	03/14/2003	08/25/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	10/29/2001	02/15/2002

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	06/28/2004	
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY		15%	06/01/2000	06/01/2000
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY		15%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	06/28/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY		15%	04/25/1996	04/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	30%	30%	03/01/1995	03/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	25%	25%	02/05/2002	04/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MA	30%	30%	05/25/1996	05/25/1996

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MA	25%			
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	02/27/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	05/14/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	04/17/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	04/06/2004	07/01/2004

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MS	25%	25%	09/11/2001	03/25/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MT	25%	25%	02/26/2002	05/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	03/05/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	07/12/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	25%	25%	04/29/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	25%	25%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	30%	30%	05/25/1996	05/25/1996

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	25%	25%	03/06/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		SD	25%	25%	02/01/2002	04/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	25%	25%	02/13/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	25%	25%	10/29/2001	01/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	30%	30%	04/25/1996	04/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	30%	30%	07/10/1995	07/10/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	04/15/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	30%	30%	05/25/1996	05/25/1996

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	07/02/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		UT	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		UT	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		UT	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		UT	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	30%	30%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	01/30/2002	03/20/2002

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	30%	30%	05/25/1996	05/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	01/24/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	04/02/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VT	25%	25%	11/01/1999	11/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	GHC931 1	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VT	25%	25%	11/12/2001	03/20/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	02/03/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	12/19/2001	02/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	04/09/2003	07/01/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	04/02/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	12/19/2001	02/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	03/04/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	10/29/2001	01/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	25%	20%	05/16/2003	09/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	06/27/2003	10/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	25%	25%	04/17/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	25%	15%	03/14/2003	08/25/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	25%	15%	10/29/2001	02/15/2002

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WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	25%	25%	02/05/2002	04/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	02/27/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	04/15/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	01/24/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	01/30/2002	03/20/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR927 0	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VT	25%	25%	11/12/2001	03/20/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	02/03/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	04/09/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	04/02/2003	07/15/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	03/04/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	25%	20%	05/16/2003	09/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	06/27/2003	10/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	25%	25%	04/17/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	25%	15%	03/14/2003	08/25/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	02/27/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	04/17/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	03/05/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	25%	25%	03/06/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	25%	25%	02/13/2003	07/01/03

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WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	04/15/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR931 7	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	01/24/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	04/19/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		AZ	25%	25%	02/03/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	04/09/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	04/23/2004	07/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CA	25%	25%	12/19/2001	02/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	04/02/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	05/07/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		CO	25%	25%	12/19/2001	02/15/2002

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WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	10/29/2001	01/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		FL	25%	25%	03/04/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	25%	20%	05/16/2003	09/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		GA	25%	20%	07/06/2004	11/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	05/03/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	06/27/2003	10/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IL	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		IN	25%	25%	04/17/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1989-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	15%	15%	06/28/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		KY	25%	15%	03/14/2003	08/25/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		LA	25%	25%	02/05/2002	04/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	05/14/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MI	25%	25%	02/27/2003	07/01/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	04/06/2004	07/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MO	25%	25%	04/17/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MS	25%	25%	09/11/2001	03/25/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		MT	25%	25%	02/26/2002	05/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	09/24/2001	12/05/2001

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WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NE	25%	25%	07/12/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	25%	25%	04/29/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		NM	25%	25%	09/24/2001	12/05/2001
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		OH	25%	25%	03/06/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		SD	25%	25%	02/01/2002	04/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	25%	25%	02/13/2003	07/01/03
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TN	25%	25%	10/29/2001	01/15/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	04/15/2003	07/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		TX	25%	25%	07/02/2004	10/05/2004

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	01/30/2002	03/20/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	04/02/2004	07/31/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VA	25%	25%	01/24/2003	07/31/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHR941 2	1990-1993	Pioneer Life Insurance Co.	1997	Group	HCO-NTQ		VT	25%	25%	11/12/2001	03/20/2002
WASHINGTON NATIONAL INSURANCE COMPANY	GHC - 8014		Pioneer Life Insurance Co.	1997	Group	NHR-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	GHC804 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ	CA	CA	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC804 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		GA	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC804 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IA	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC804 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IN	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC804 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		KY	15%	15%	08/25/1993	08/25/1993

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC804 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OH	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC804 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OK	15%	15%	09/25/1993	09/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC804 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		SD	15%	15%	09/10/1993	09/10/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ	CA	AL	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		AR	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		AZ	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		CA	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		CO	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		FL	15%	15%	09/10/1993	09/10/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		GA	15%	15%	08/25/1993	08/25/1993

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IA	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		ID	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IL	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IN	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		KS	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		KY	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		LA	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MA	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MO	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MS	15%	15%	08/25/1993	08/25/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MT	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		NC	15%	15%	09/10/1993	09/10/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		NE	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		NH	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		NM	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		NV	15%	15%	09/25/1993	09/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OH	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OK	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OR	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		PA	15%	15%	08/25/1993	08/25/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		SD	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		TN	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		TX	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		UT	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		VA	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		VT	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		WA	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		WI	15%	15%	09/25/1993	09/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		WV	15%	15%	08/25/1993	08/25/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC904 1	1986-1988	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		WY	15%	15%	08/25/1993	08/25/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		GA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		ID	10%	10%	07/07/2004	09/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		ID	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IL	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IN	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		KY	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		LA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MD	15%	15%	06/01/1993	06/01/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MO	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MS	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MT	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		NE	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	?	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OH	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OK	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OR	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OR	10%	10%	07/14/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		PA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		TN	15%	15%	06/01/1993	06/01/1993

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		TX	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		UT	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		VA	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		WV	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC908 7	1988-1989	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		WY	15%	15%	06/01/1993	06/01/1993
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		AL	25%	25%	10/16/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		AR	25%	25%	09/19/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		AZ	25%	25%	08/06/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		CA	25%	25%	12/19/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		CO	25%	15%	12/17/2001	05/05/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		CO	10%	10%	07/16/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IL	25%	25%	11/01/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		IN	25%	25%	07/01/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		KY	15%	15%	12/17/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		LA	25%	25%	01/24/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MA	10%	10%	07/12/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MA	25%	25%	05/28/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MI	25%	25%	07/03/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MO	25%	25%	01/24/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MS	10%	10%	07/20/2004	

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MS	25%	25%	09/19/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		MT	25%	25%	03/21/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		NE	25%	25%	02/20/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		NH	25%	25%	09/25/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		NM	25%	25%	01/15/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OH	25%	25%	06/13/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OK	15%	15%	09/26/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		OR	25%	25%	10/02/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		PA	25%	25%	09/24/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		TN	25%	25%	10/29/2001	05/05/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		TX	25%	25%	11/21/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		VA	25%	25%	02/07/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		WV	25%	25%	01/31/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	GHC-9087	1988-1998	Pioneer Life Insurance Co.	1997	Group	NHR-NTQ		WY	25%	25%	10/12/2001	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	8697		Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	CA9865		Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	CA9895		Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	COMBO		Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	FL9896		Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP - 9248	1989-1990	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP - 9334	1990-1993	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP - 9409	1991-1995	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9192	1994-1997	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ	CA	CA		0%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9192	1991-1993	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ		MI		15%	04/01/1995	04/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9192	1989-1993	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ		NC		20%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9192	1994-1997	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ		NE		0%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9192	1989-1993	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ		SC		0%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9192	1989-1993	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ		WA		0%	02/15/1995	02/15/1995
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9278	1990-1993	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ		NC		10%	12/01/1995	12/01/1995
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9278	1990-1993	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ		SC		20%	04/01/1995	04/01/1995

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9670	1995-1996	Pioneer Life Insurance Co.		Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1995	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9748	1996	Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895		Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	WI9865		Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	WI9895		Pioneer Life Insurance Co.	1997	Individual	COMP-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1997	Pioneer Life Insurance Co.	1997	Individual	COMP-TQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP - 6408	1992	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP - 7408	1992	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP - 9249	1989-1990	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ						

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP - 9264	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP - 9311	1990-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9278	1990-1993	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		SC		15%	?/?/96	?/?/96
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1992-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ	CA	CO	30%	30%	11/25/1996	11/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1992-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		GA	30%	30%	?/?/97	?/?/97
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1992-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		GA	30%	30%	10/31/1996	10/31/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1991-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		HI	30%	30%	?/?/97	?/?/97
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1991-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		HI	30%	30%	11/25/1996	11/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1991-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		KY	30%	30%	11/25/1996	11/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1991-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		KY	30%	30%	?/?/97	?/?/97

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1991-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		LA	30%	30%	01/10/1997	01/10/1997
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1991-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		LA	30%	30%	?/?/97	?/?/97
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1992-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MS	30%	30%	11/25/1996	11/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1993-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NE	30%	30%	11/10/1996	11/10/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1991-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OH	30%	30%	11/25/1996	11/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1991-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OK	30%	30%	?/?/97	?/?/97
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1991-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OK	30%	30%	11/25/1996	11/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9408	1992-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		TX	30%	30%	11/25/1996	11/25/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP-9468	1994-1996	Pioneer Life Insurance Co.		Individual	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9641	1994-1996	Pioneer Life Insurance Co.		Individual	HCO-NTQ						

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9656	1994-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		FL	15%	15%	08/25/2000	08/25/2000
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9656	1994-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		FL	35%	35%	07/09/2001	10/28/2001
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9656	1994-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		FL	15%	15%	04/15/1996	04/15/1996
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9656	1994-1997	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		FL	15%	15%	08/01/1999	08/01/1999
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9680	1995-1996	Pioneer Life Insurance Co.		Individual	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		AZ	15%	15%	02/25/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		CA	15%	15%	04/17/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		CA	25%	25%	04/15/2004	08/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		CO	15%	15%	04/15/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		GA	35%	15%	07/06/2004	11/01/2004

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		HA	15%	15%	03/27/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IA	35%	25%	06/23/2004	
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IA	35%	25%	06/23/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		ID	15%	15%	03/22/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IL	15%	15%	05/02/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IL	35%	35%	05/03/2004	08/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IN	35%	35%	05/05/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		KY	15%	15%	03/18/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		KY	15%	15%	06/16/2004	09/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		LA	15%	15%	02/05/2002	05/05/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MD	15%	15%	05/07/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MI	15%	15%	03/15/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MI	35%	35%	04/30/2004	07/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MO	15%	15%	02/15/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MS	15%	15%	02/15/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MT	15%	15%	03/06/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NC	35%	35%	06/17/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		ND	35%	20%	05/13/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NE	15%	15%	03/06/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NE	35%	35%	06/17/2004	10/01/2004

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NM	15%	15%	03/07/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NV	35%	20%	06/21/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OH	35%	25%	04/27/2004	08/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OH	15%	15%	02/26/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OK	15%	15%	05/27/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		PA	15%	15%	05/17/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		PA	35%	35%	05/14/2004	08/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		SC	15%	15%	04/24/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		SC	35%	35%	05/24/2004	08/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		SD	15%	15%	03/26/2002	10/15/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		TN	15%	15%	04/04/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		TN	35%	35%	06/28/2004	09/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		TX	15%	15%	10/08/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		VA	15%	15%	02/12/2002	05/25/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WI	35%	35%	06/22/2004	05/20/2005
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WI	15%	15%	02/11/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WV	35%	25%	06/24/2004	09/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WV	15%	15%	04/05/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WY	15%	15%	03/19/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9696	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WY	35%	35%	04/02/2004	07/20/2004

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		AZ	15%	15%	02/25/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		CA	15%	15%	04/17/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		CA	25%	25%	04/15/2004	08/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		CO	15%	15%	04/15/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		GA	35%	15%	07/06/2004	11/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		HA	15%	15%	03/27/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IA	35%	25%	06/23/2004	
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IA	35%	25%	06/23/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		ID	15%	15%	03/22/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IL	15%	15%	05/02/2002	05/05/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IL	35%	35%	05/03/2004	08/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IN	35%	35%	05/05/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		KY	15%	15%	06/16/2004	09/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		KY	15%	15%	03/18/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		LA	15%	15%	02/05/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MD	15%	15%	05/07/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MI	15%	15%	03/15/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MI	35%	35%	04/30/2004	07/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MO	15%	15%	02/15/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MS	15%	15%	02/15/2002	04/20/2003

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MT	15%	15%	03/06/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NC	35%	35%	06/17/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		ND	35%	20%	05/13/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		ND	15%	15%		
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NE	35%	35%	06/17/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NE	15%	15%	03/06/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NM	15%	15%	03/07/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NV	35%	20%	06/21/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OH	25%	25%	04/27/2004	08/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OH	15%	15%	02/26/2002	05/05/2003

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OK	15%	15%	05/27/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		PA	15%	15%	05/17/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		PA	35%	35%	05/14/2004	08/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		SC	35%	35%	05/24/2004	08/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		SC	15%	15%	04/24/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		SD	15%	15%	03/26/2002	10/15/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		TN	15%	15%	04/04/2002	10/01/2002
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		TN	35%	35%	06/28/2004	09/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		TX	15%	15%	10/08/2002	05/05/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		VA	15%	15%	02/12/2002	05/25/2003

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WI	15%	15%	02/11/2002	05/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WI	35%	35%	06/22/2004	05/20/2005
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WV	35%	25%	06/24/2004	09/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WV	15%	15%	04/05/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WY	15%	15%	03/19/2002	04/20/2003
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WY	35%	35%	04/02/2004	07/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9702	1995	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9767		Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		CA	25%	25%	04/15/2004	08/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		GA	35%	15%	07/06/2004	11/01/2004

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IA	35%	25%	06/23/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IL	35%	35%	05/03/2004	08/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IN	35%	35%	05/05/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		KY	15%	15%	06/16/2004	09/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MI	35%	35%	04/30/2004	07/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NC	35%	35%	06/17/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		ND	35%	20%	05/13/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NE	35%	35%	06/17/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NV	35%	20%	06/21/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OH	25%	25%	04/27/2004	08/05/2004

<i>Company Name</i>	<i>Policy Form</i>	<i>Date Sold</i>	<i>Company From Which Policy Form Was Acquired</i>	<i>Date Acquired</i>	<i>Policy Type</i>	<i>Policy Category</i>	<i>Sold In California</i>	<i>Sold In Other States</i>	<i>Rate Increase Requested</i>	<i>Rate Increased Approved</i>	<i>Date Rate Increase Approved</i>	<i>Date Increased Was Issued To Policy Holders</i>
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OK	15%	15%	05/27/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		PA	35%	35%	05/14/2004	08/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		SC	35%	35%	05/24/2004	08/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		TN	35%	35%	06/28/2004	09/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WI	35%	35%	06/22/2004	09/25/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WV	35%	25%	06/24/2004	09/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9865	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WY	35%	35%	04/02/2004	07/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		CA	25%	25%	04/15/2004	08/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		GA	35%	15%	07/06/2004	11/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IL	35%	35%	05/03/2004	08/15/2004

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		IN	35%	35%	05/05/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		KY	15%	15%	06/16/2004	09/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		MI	35%	35%	04/30/2004	07/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		ND	35%	20%	05/13/2004	08/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NE	35%	35%	06/17/2004	10/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		NV	35%	20%	06/21/2004	10/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OH	25%	25%	04/27/2004	08/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		OK	15%	15%	05/27/2004	09/10/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		PA	35%	35%	05/14/2004	08/15/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		SC	35%	35%	05/24/2004	08/10/2004

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WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		TN	35%	35%	06/28/2004	09/05/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WI	35%	35%	06/22/2004	09/25/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WV	35%	25%	06/24/2004	09/01/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9895	1989-1991	Pioneer Life Insurance Co.	1997	Individual	HCO-NTQ		WY	35%	35%	04/02/2004	07/20/2004
WASHINGTON NATIONAL INSURANCE COMPANY	IHP - NATIONAL 9087		Pioneer Life Insurance Co.	1997	Individual	NHR-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP7246		Pioneer Life Insurance Co.	1996	Individual	NHR-NTQ		FL	35%	35%	07/09/2001	10/28/2001
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9517	1993-1997	Pioneer Life Insurance Co.		Individual	NHR-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9700	1995	Pioneer Life Insurance Co.	1997	Individual	NHR-NTQ						
WASHINGTON NATIONAL INSURANCE COMPANY	IHP9746	1996	Pioneer Life Insurance Co.	1997	Individual	NHR-NTQ						